

# Mark Smith

## Medical Devices Integration: break through the barriers



🌐 APRIL 3<sup>RD</sup> - 4<sup>TH</sup> 2019

🌐 ARENA MK, MILTON KEYNES

🌐 75+ EXHIBITORS

🌐 15+ SPEAKERS

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# TOPICS

1. Company Profile
2. Outline of current priorities in healthcare
3. The positive impact of technology
4. 6 steps to interoperability
  - Step 1 - Base Level MDI Connectivity
  - Step 2 – Advanced Level Interoperability versus Connectivity
  - Step 3 – The benefits of an interoperability platform
  - Step 4 – Continuous care versus punctual care
  - Step 5 – The benefits of teamwork
  - Step 6 – The financial benefits
5. Interoperability & Benefits

# 1

## COMPANY PROFILE

# About Enovacom



OVER 1500  
CUSTOMERS

16 years of eHealth experience.

A software editor dedicated to healthcare information systems, Enovacom was founded in 2002 to facilitate and secure the exchange and sharing of health data.

→ An ORANGE Business Services subsidiary

European Leader



100% HEALTHCARE



140 EMPLOYEES

MARSEILLE

LONDON

TORONTO

MONTREAL

# Our Customers



American Hospital of Paris

900

## Public Institutions

600 hospitals  
150 health centers  
15 psychiatric centers  
19 cancer treatment centers  
75 non-for profits institutions

300

## Private Institutions

250 private clinics  
3 groups of private clinics  
2 groups of longterm care



Health institutions



Clinics



Laboratories



Governmental Agencies



Software Editors

+50

## Clients in para-public healthcare, tele-health and laboratories

Blood banks  
Tele-health Institutions  
Healthcare claims - Insurance companies



+50

## Association of privately owned labs



# 2

## THE ISSUES TODAY IN HEALTHCARE



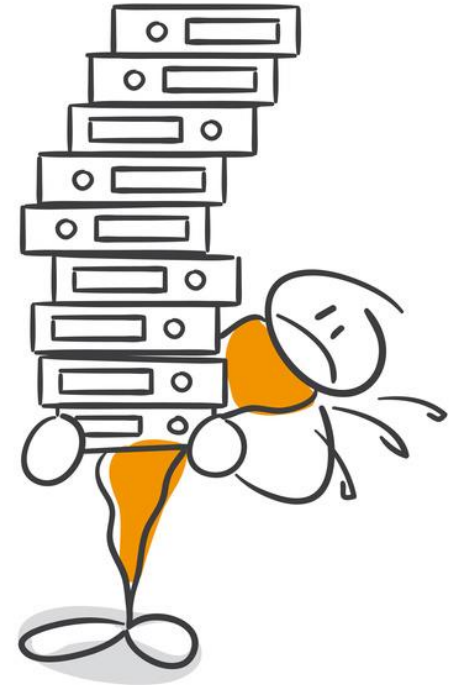
# Key NHS Priorities

- Improve patient's safety
- Resources
- Wholesale digitalisation



# Before a digitized and organised IT system

- Medical records on paper
- Handwriting notes and readings
- Search for information difficult given the many archives



After digitization.....???



# Issues facing Biomedical Engineers today : a changing landscape

- Different skill set required (Mechanical versus Software)
- The role of the engineer
- Environments of care
- Massive volume of types of new devices and IOT wearables
- Synergies with other operational depts. (IT, Nursing, Facilities Management)
- Urgency of support and response times
- Dealing with suppliers

# And clinicians

## TOP 3

### Challenges of patient management



*According to a 2016 Lumeon study*

# Daily challenges for Clinicians

## Did you know ?\*

\*The Gary & Mary West Health Institute - Harris Poll January 2015

**Half of  
nurses**

said they have witnessed a medical error because of lack of device coordination.

**91%**

of nurses report that if they could spend less time dealing with devices, they would spend more hands on time with their patients

**90%**

of hospitals use six or more types of devices that could be integrated with EHRs

**Only 1/3**

of hospitals actually integrate medical devices with EHRs today

**Fewer than 3**

types of devices on average are integrated in hospitals investing in interoperability

# The problems linked to new technology

## Age old problems:

- Transcription errors when collecting patient's vital signs
- Time-consuming manual collection of data

1 nurse  
out of 2

reported medical errors  
due to a lack of medical  
device co-ordination

# Why is MDI so important to them ?

- Automation of vital sign collection means more “time to care”
- Reducing the number of errors and misinterpretation: increasing patients safety
- Delivering the right care, at the right place, at the right time, with a complete record of the patient pathway episode “care continuum”
- A 10% reduction in skilled staff is associated with a 12% increased risk of death.
- Real-time transfer of data to disparate systems, and more data parameters not previously available, allows clinicians to make a better more informed decision.
- Explosion of software apps and IOT, eg Wearables, Remote Monitoring Devices as patients are more mobile.

## And the IT Department

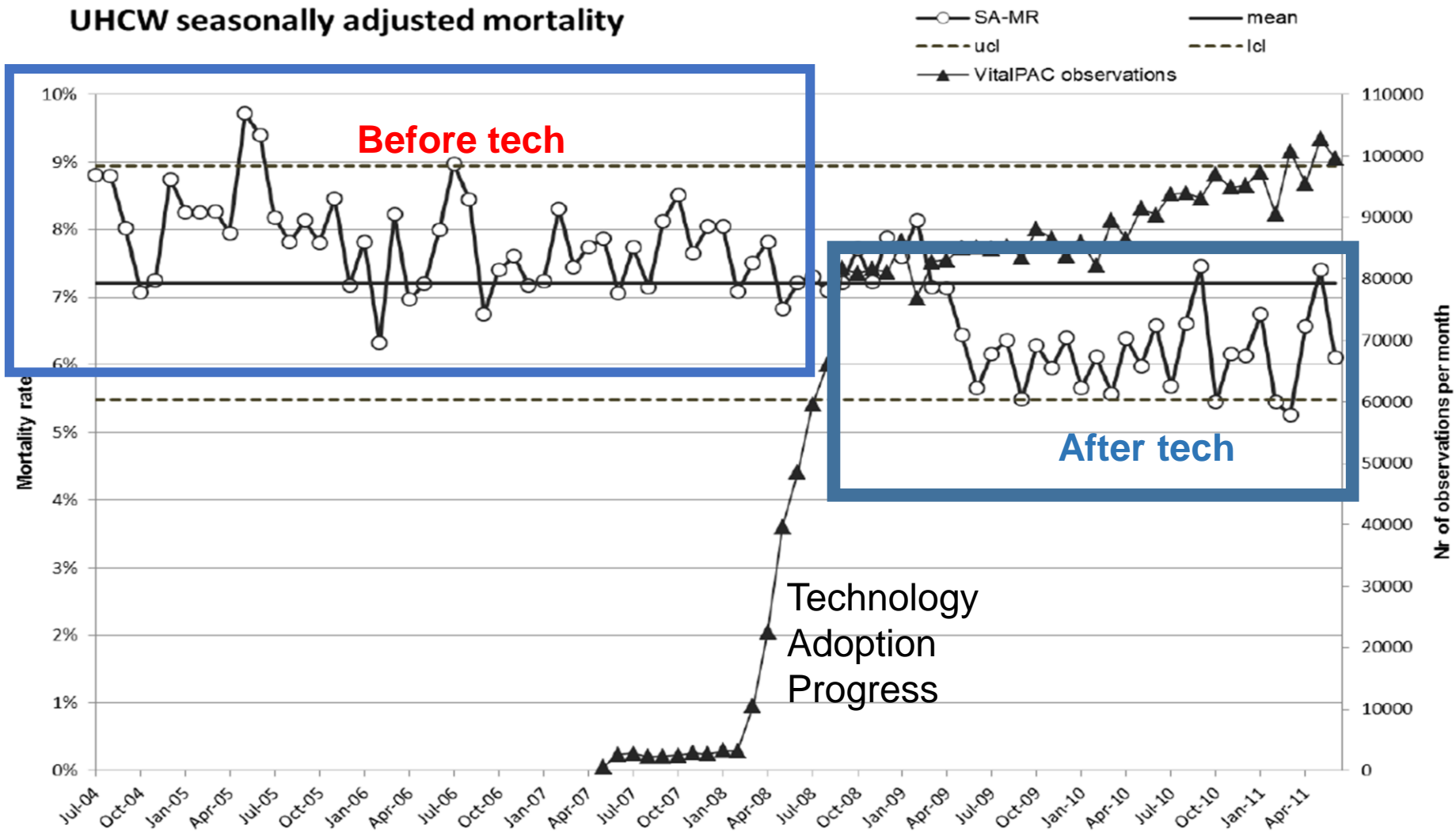
- New knowledge requirements
- Resourcing
- Security & Information Governance
- Budget constraints & competing project priorities

# 3

## POSITIVE IMPACT OF TECHNOLOGY



# How does technology help them?



# Manual v Automation Collection

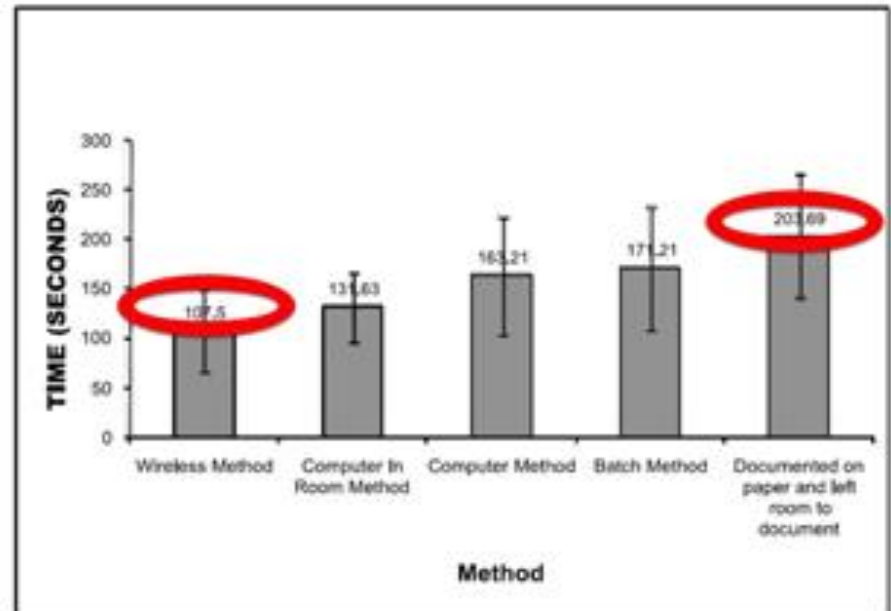
Error comparison

Time: manual v automatic

**Table 1: Documentation Errors of Current Manual Vital Signs Documentation Workflow and Automated Vital Signs Documentation System.**

Documentation Error Frequency (col. %)	Methods		Total
	Automated vital signs documentation system	Manual vital signs documentation	
With documentation error	3 (3.26)	7 (13.46)	10
No documentation error	89 (96.74)	45 (86.54)	134
Total	92	52	144

**Fig. 1: Total Vital Signs Time (acquisition + documentation) for Each Method.**



# 4

## 6 STEPS TO INTEROPERABILITY

# Step 1 - Base Level MDI Connectivity

# Definitions

## Connectivity

Setting up a connection through which data is transferred between a Medical Device and a system.

**A medical device's ability to communicate. No data integration.**



# The risks of a point-to-point solution

- The patient record can only receive a limited amount of data from:
  - Different devices
  - Various languages
  - Various entry points
- Managing and updating these communication protocols are difficult for a medical record publisher.

# 1. Connection directly from the devices

**Direct  
Connection  
from the  
devices to  
the clinical  
information  
system**

## Advantages

Source Systems:  
Monitoring, Surveillance  
systems

Data is integrated into  
the patient's EPR file

## Disadvantages

Vendor specific, can lead to  
equipment replacement

No data flow monitoring

Patient identity  
management

Sometimes the connection  
is simply not possible



## 2. Connection from the specialised CIS

**Direct  
connection  
using the  
specialised  
Clinical  
IS**

### Advantages

Solution coming from a specific need

Ability to receive structured information

### Disadvantages

The integration key information is usually the location and NOT the patient ID

Maintenance and development of libraries  
vs the need for new functionalities

Vendor lock-in and unable to expand to other services

CIS systems are very expensive

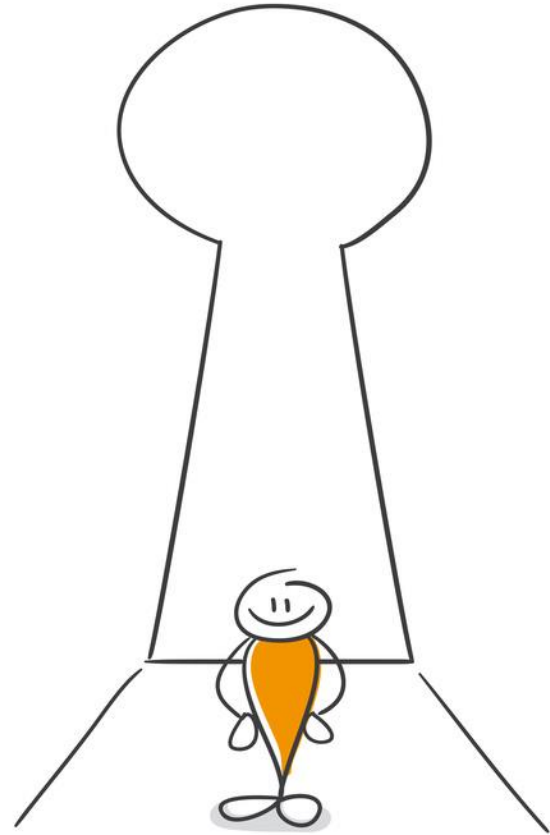
## Step 2 – Advanced Level Interoperability versus Connectivity

# Definitions

## Interoperability

A product's ability to work with other systems or products.

**Being able to communicate,  
exchange and integrate  
information.**



### 3. Using a centralised interoperability platform



#### Biomedical Interop Platform

#### Advantages

- Controlled investment
- Hospital-wide interoperability project
- Any service – any device
- Positive patient identification
- Vendor neutral solution

#### Disadvantages

?

# Key figures on medical device integration

Reason for Integrating Device with EMR	Percent Reporting "Yes"
Automatic Charting to the EMR	96.20%
Clinical Decision Support Purposes	33.10%
Enable Remote Support of Medical Devices	17.50%
Closed Loop Medication Needs	12.70%
Capturing Data for Research Purposes	8.60%

## Step 3 – The benefits of an interoperability platform

# The benefits of an interoperability platform

- Specifically manage the different exchange protocols
- Centralise the information on a central point
- Facilitate the use of equipment
- Secure data transfers





## Step 4 – Continuous care versus punctual care

## Different needs

- **Continuous or intensive care services** require the interfacing of a large volume of data: samples, filters, alarm processing, ...
- **Point-of-care services** will transmit information in a periodic manner, but there will be **less data exchanged** simultaneously

**In both cases:** need to identify the patient and to transmit the validated information to the target system/s

# Continuous care

Patient are monitored **permanently**, devices are « plugged »

## When?

- Data is regularly written on medical record either paper or paperless. Nurse & physicians are taking care of patient and

## Which devices ?

- Monitors // Gateway
- Ventilators, respirators // Pumps // ECG –EKG
- Dialysis machine

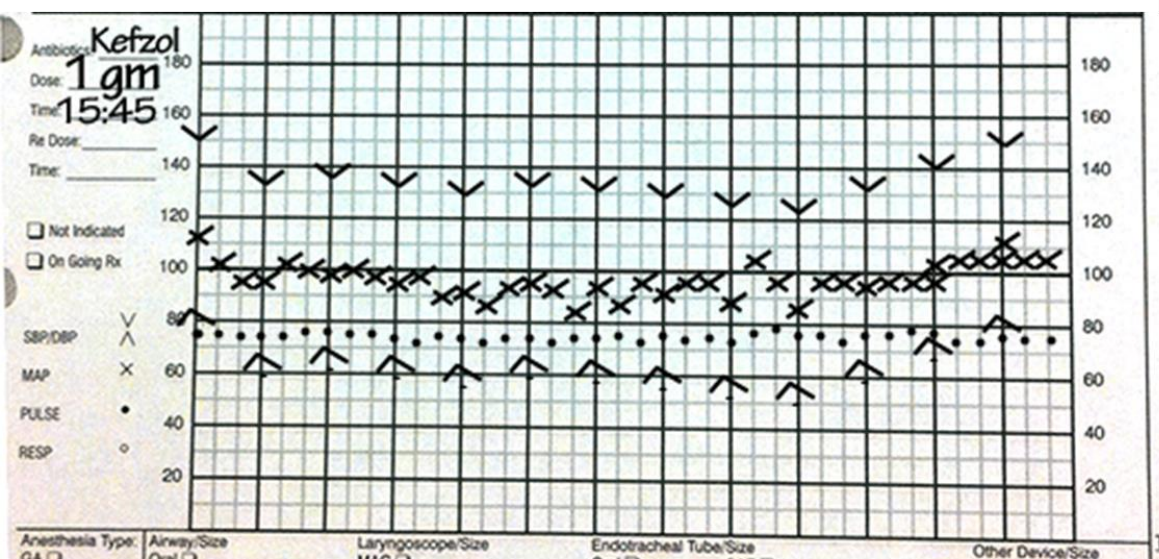
## Which Departments ?

- ICU ;
- Specialized departments

# ICU (Intensive Care Unit)

PRE-PROCEDURE		OBSTETRIC		LABS		ANESTHESIA RECORD	
Identified: <input checked="" type="checkbox"/> ID Band <input checked="" type="checkbox"/> Questioning <input checked="" type="checkbox"/> Machine Check at <u>12:00</u> <input checked="" type="checkbox"/> NPO Since <u>12:00</u> Pre-Op: BP <u>120/60</u> P <u>80</u> O <sub>2</sub> Sat <u>98</u> RR <u>18</u> Date <u>      </u> Time <u>      </u> <input checked="" type="checkbox"/> Pt Chart and Lab Date Reviewed		Sex <u>M</u> Time of Del. <u>7:26</u> I-D INTERVAL <u>      </u> APGAR <u>9</u> <u>2</u> <u>9</u> 5 Min. <u>pet present</u>		TIME PreOp <u>      </u> pH <u>      </u> PCO <sub>2</sub> <u>      </u> PO <sub>2</sub> <u>      </u> HCO <sub>3</sub> /BE <u>      </u> Hgb/Hct <u>      </u> Plts <u>      </u> K/Ca <u>      </u> Na/gluc <u>      </u>		Anesth Start 1 <u>7:20</u> Anesth End 1 <u>8:10</u> Anesth Start 2 <u>      </u> Anesth End 2 <u>      </u> Anesth Start 3 <u>      </u> Anesth End 3 <u>      </u> Surg Start <u>7:15</u> Surg Fin <u>8:00</u> <input checked="" type="checkbox"/> Safety Belt On <input type="checkbox"/> Axillary Roll <input checked="" type="checkbox"/> Armboard Restraints <input type="checkbox"/> Arms Tucked <input type="checkbox"/> Pressure points checked and padded <input type="checkbox"/> Eyes Taped	
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# Manual Charting....



Diagnóstico Preoperatorio		Diagnóstico Postoperatorio		Fecha							
Procedimiento: <b>Embolsa edélica</b>		Procedimiento: <b>Drainaje cefálico - Laparotomía</b>		<b>15/05/01</b>							
<b>MONITORIA</b>											
ECG	RS RS										
Quimética	92 98										
Capnografía	2										
P.V.C.											
Relajante Muscular											
Temperatura											
Hora	18:15	18:45	19:15								
<b>FARMACOS</b>											
	220										
	210										
	200										
	190										
	180										
	170										
	160										
	150										
	140										
	130										
	120										
	110										
	100										
	90										
	80										
	70										
	60										
	50										
	40										
	30										
	20										
	10										
	0										
<b>GASES</b>											
O2	0.28	0.21	0.21								
NGO											
Agente Inhalado											
Inyecciones											
Líquidos Administrados											
Lactato de éter	500	500									
Solución salina											
Hemoderivados											
Líquidos Eliminados											
Líquido											
Otras pérdidas											
<b>LABORATORIOS</b>											
No	Hcto	R. Plas.	G.B.	TP	INR	TPT	BUN	CREA	GLU	OTROS	HORA
<b>EXG:</b>											
<b>RX TORAX:</b>											
ASA	NYHA	GOLDMAN	GLASGOW	APACHE	INTUBACION	MP	ML	LABORIOSA			
					FA	DF	No.	No.	No.	GUÍA	FIBRA
											ÓPTICA
<b>REGIONAL</b>											
TERIDURAL	RAQUIDEA	DROGA	DOSE (mg)	Volumen	Agua No.	Punción	Nivel	Df. Técnica	Colaboración		
	X	Bupivacaína	125						Fárm-Laborios	B-R-M-	
<b>CIRUJANO</b>						<b>ANESTESIOLOGO</b>					
<b>INSTRUMENTADORA</b>						<b>AUXILIAR</b>					

Fig. 1 - Anesthesia record.

# Punctual Care

- A **periodic** collect of vitals signs

## **When?**

- During Nurse ward rounds
- ED Patient Admission
- Transfer to another department

## **Which Devices?**

- Spotcheck Monitor (NIBP)

## **Which Department?**

- All departments



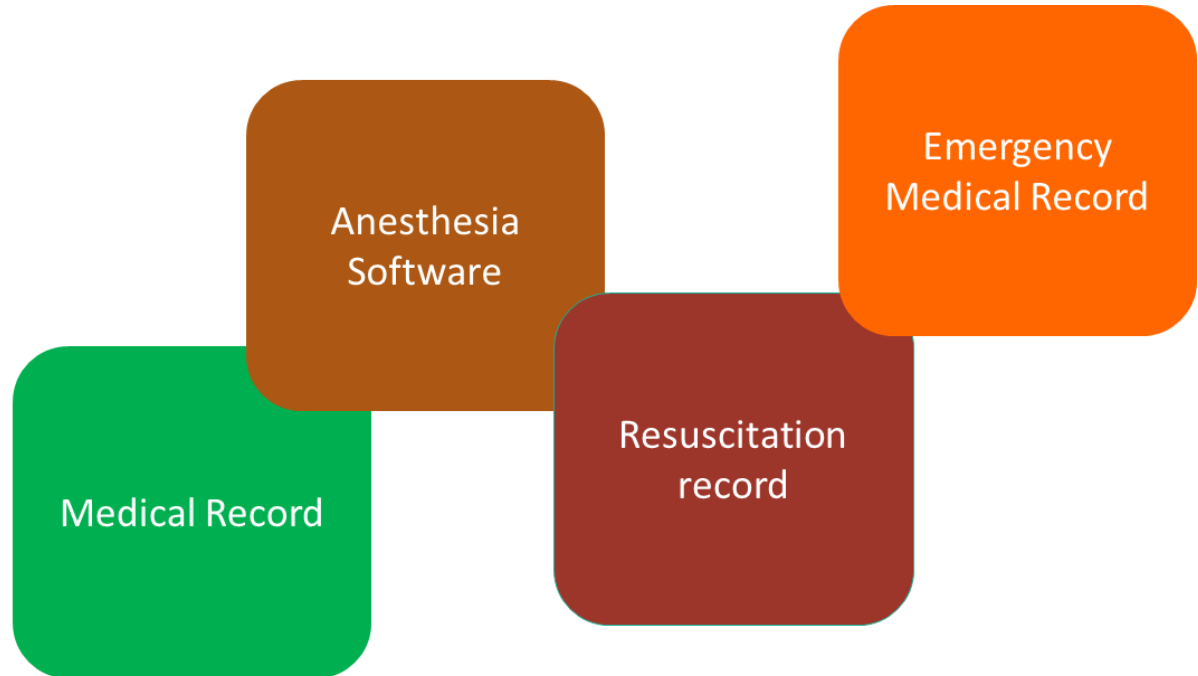
# Punctual care - Record

Etiquette		CHU BICETRE												J+ :	
		Date :		Lit n° :		IDE / Puer. : AS / AP :		Poids / SC :			Feuille n° :				
		8	9	10	11	12	13	14	15	16	17	18	19		
C O N S T A N T S	Fréq. Cardiaque														
	Fréq. Respiratoire														
	SpO <sub>2</sub> %														
	TcPO <sub>2</sub> / TcPCO <sub>2</sub>														
	E.T. CO <sub>2</sub> %														
	P.V.C.														
	P.I.C. / P.P.C.														
	<i>T° couveuse</i>														
	T° TA														
	40° 150														
39°															
38° 100															
37°															
36° 50															
35°															
34° 00															
Glycémie (mmol/l)															
Hémocue (g/dl)															
Périmètre Omblilical (cm)															
Eval. Douleur :															
N E U R O	Pupille D <sup>te</sup> /G (+/-) ● ● ●														
	Convulsions														
	Conscience / Glasgow														



# Elements to consider

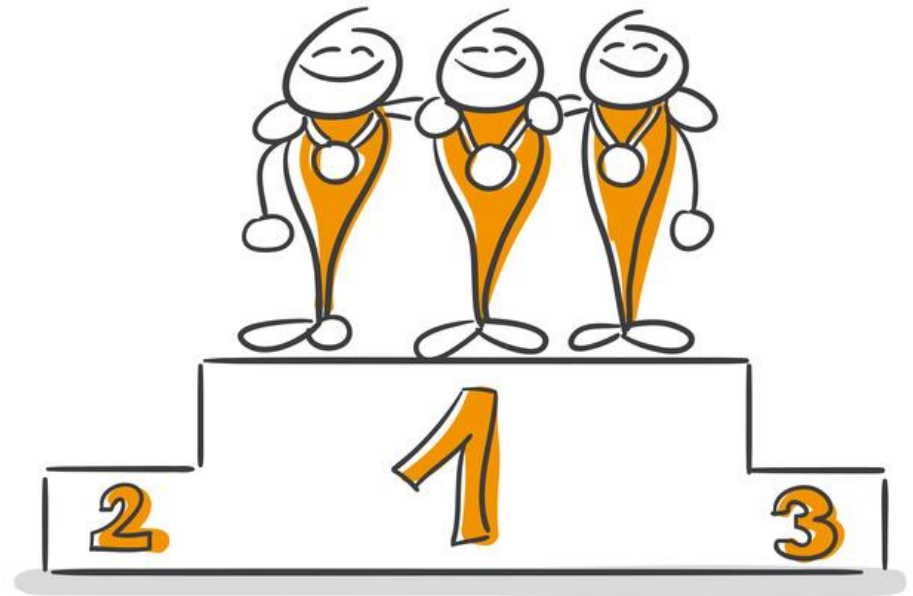
- All care services aren't equal in terms of computerisation as well



## Step 5 – The benefits of teamwork

# A project for everyone

- **3 teams impacted:**  
biomedical, IT department  
and clinicians
- **Define the roles & responsibilities** of everyone involved
- Choose a **single** source
- **Anticipate:** who manages what? What about maintenance?



# Every team wins

- **Biomedical:**

- Provide a highly responsive services to meet clinicians needs
- Structured & non-invasive way
- Traceability & security

- **IT department:**

- Industrialisation of the medical device connection solution
- Cost optimisation opportunity

- **Clinicians:**

- More time to care
- Time saving
- Quality gain



**NHS England London** @NHSEnglandLDN

3 Mar

"On average a district nurse only spends 21% of their time with patients as they spend most of their time filling forms" @tkelsey1 #eHW15LDN

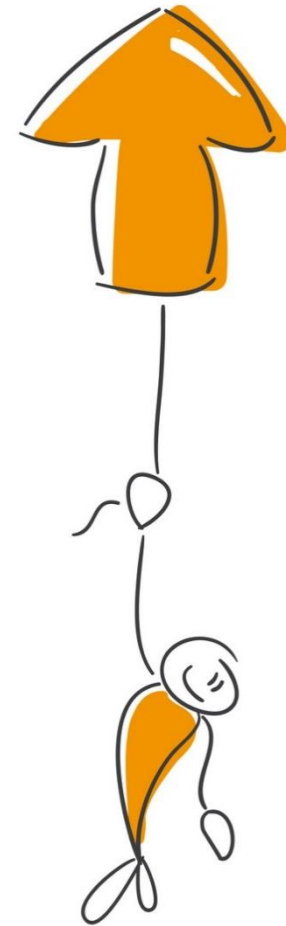
## Step 6 – The financial benefits

## A concret ROI: evidence from the US

7% of the nurses' time is spent capturing vital signs manually

**Salary of a nurse: \$ 33.94 / h**

**A 175-bed hospital  
employing 140 nurses can  
save  
\$ 500,000 per year**

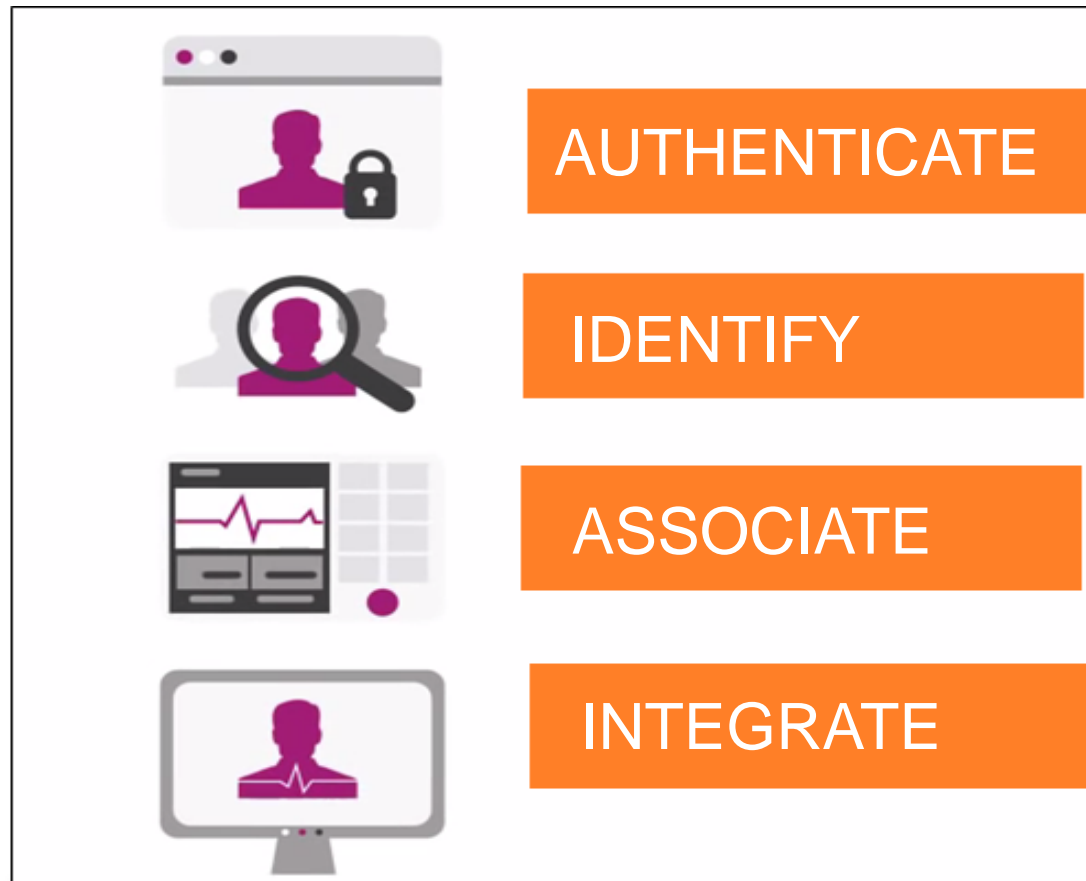


# 5

## ENOVACOM SOLUTION

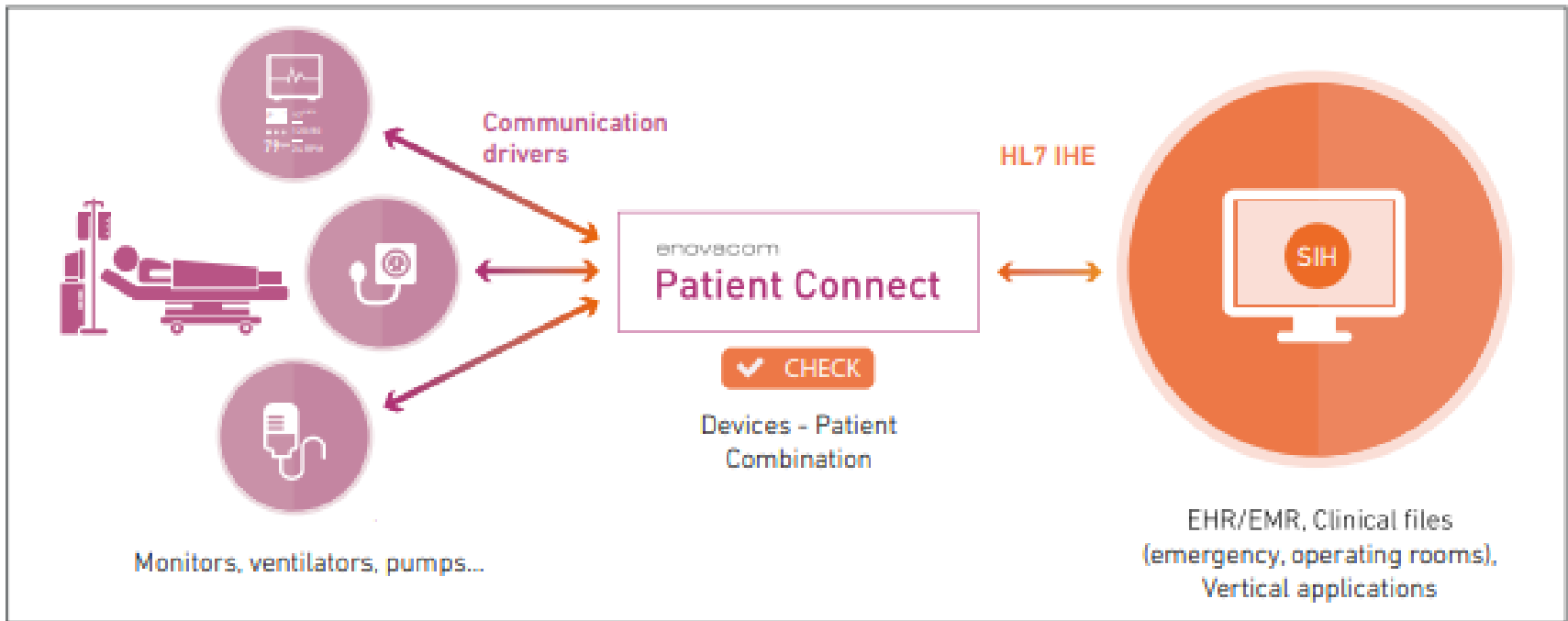
# Patient Connect

- Integrate patient vitals securely in your **EPR** or specialised applications

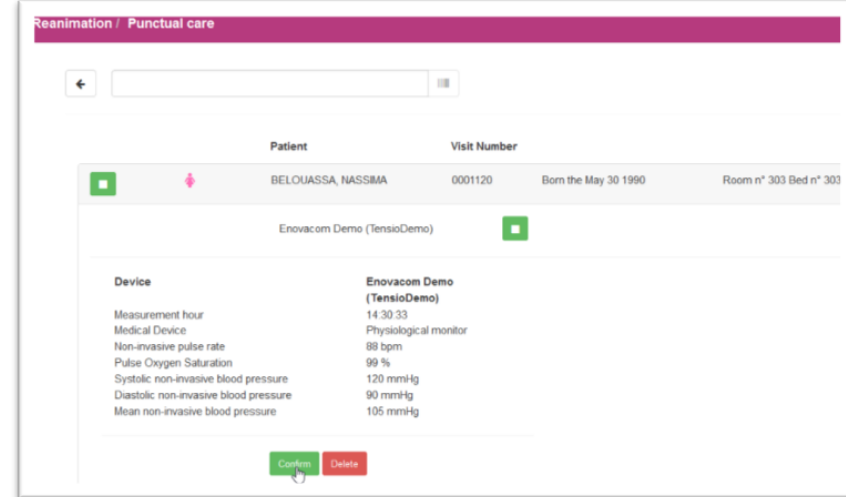
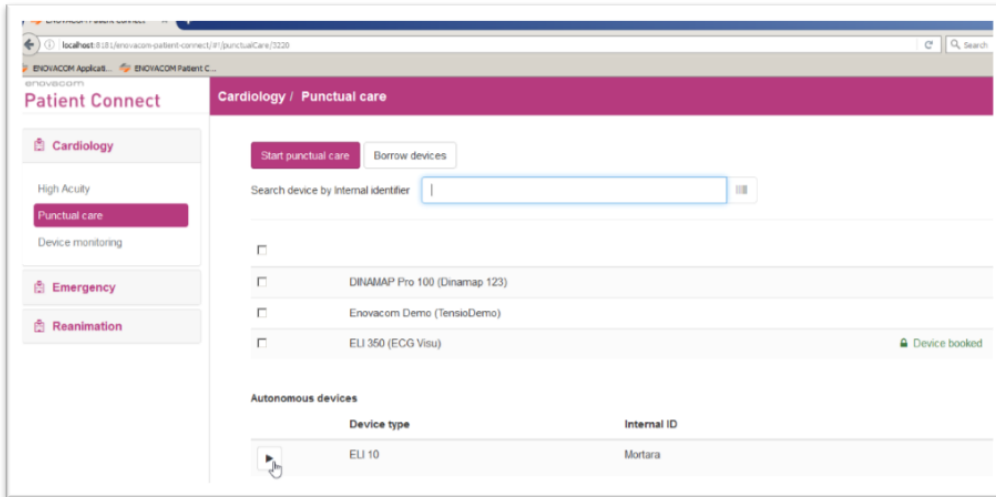




# Solution overview



# Autonomous or punctual care workflow



- ✓ Automatic and secured data collection
- ✓ Universal exchange platform for all the wards and departments
- ✓ Patient Identity Vigilance
- ✓ Centralized information collection

- ✓ Manufacturer independant
- ✓ Audit and report device usage
- ✓ Track your devices
- ✓ Integrate devices with your various clinical systems

# Strong interoperability with ALL the players

Software vendors & medical device manufacturers



250+ medical devices available

# Wirral University Teaching Hospital

## Hospital introduction

One of the 16 digitally advanced acute trusts with Global Digital Exemplar status  
- recognized NHS provider delivering exceptional care, efficiently, through the use of world-class digital technology and information

CERNER Millennium pilot site, using device connectivity solution from CERNER (I-BUS) for some biomedical devices

## Project

WUTH invested £0.5M in brand new SERVO-Air and Servo-U ventilators from MAQUET and the existing device connectivity solution was unable to integrate those devices within the timeframes needed

Enovacom responded with delivered POC within 1 month, project was delivered 2 months later

## Benefits

100% software based solution,  
Ease to use and to manage by internal staff



Our latest white paper on medical devices  
connectivity

 enovacom

## WHITE PAPER

# The Role of Connected Biomedical Devices In Tomorrow's Hospital

How will they affect care, IT and biomedical departments?

**DOWNLOAD FOR FREE**

# Thank you for attending

## Any questions ? Meet us on Boot F09

### How to contact us



+ 33 (0) 4 86 670 000



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